



A SUCCESS STORY

## Heniff Transportation Improves Efficiency and Automates Workflows with EBE

### About Heniff Transportation

Heniff Transportation, a leading provider of transportation services, has maintained a successful partnership for over 14 years with EBE Technologies. Their collaboration has focused on improving operational efficiency, automating workflows, and enhancing data management.

### The challenge

Heniff Transportation was looking for a way to start their journey toward optimizing their fleet management and billing process. Implementing EBE's Solutions was a key milestone in Heniff's journey.

### The solution

Heniff Transportation has implemented a variety of EBE's solutions over the last 14 years. These solutions have radically improved Heniff's workflow automation and integration, created a flexible and open system, and helped Heniff transition to cloud-based infrastructure.

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When we started really diving into EBE's system, probably around 10 years ago, we went after all the extra functionality they had to offer. We're beyond happy with what we've accomplished since.

**Joe Neal,**  
Heniff Transportation

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## Workflow Automation and Integration

A highlight of this partnership has been the seamless integration of EBE's platform into Heniff's mobile application, which streamlined the entire driver workflow. From proof of pickup to delivery, all processes are now automated, significantly improving operational efficiency and accuracy.

Heniff uses the EBE platform as a "single source of truth" for their data, ensuring consistency across various systems. This integration has been pivotal for Heniff in maintaining reliable, real-time information.

## Transition to Cloud-Based Infrastructure

Up until two years ago, Heniff's operations were entirely on-premise, relying on local data centers for data storage and management.

While this approach worked, it presented challenges, particularly when there were failures at one of the data centers. With a need for better disaster recovery solutions and low-latency operations, Heniff made the decision to migrate to Microsoft Azure for cloud-based infrastructure.

This move to Azure has allowed Heniff to ensure system redundancy, improve uptime, and provide a more scalable infrastructure for future growth.

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Our entire driver workflow is completely automated now, backed by EBE.

When a driver gets a load, they don't just receive settlement sheets—they also get SDS sheets, and everything is tied together through EBE's system. It works exceptionally well for us.

**Joe Neal,**  
Heniff Transportation

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## RESULTS



Seamless automation: Heniff has successfully automated key aspects of its operations, leading to improved efficiency and reduced errors.



Customizable and Open Architecture: EBE's flexible platform allowed Heniff to tailor solutions to their needs, helping them solve operational challenges.



Cloud Migration: By transitioning to a cloud infrastructure on Microsoft Azure, Heniff enhanced system reliability and scalability, ensuring they are ready for future growth.



Long-Term Partnership: The success of this 14-year partnership demonstrates the importance of choosing a technology provider that is responsive and committed to long-term collaboration.

## A Flexible and Open System

One of the standout features of EBE's platform is its openness and flexibility, which allowed Heniff to customize the system to meet their unique needs. Joe Neal points to this adaptability as a critical factor in their continued success.

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"The key thing about the EBE platform is how open it is. You've allowed us to build some really neat solutions that work for us. The architecture is open enough to let us bring problems to you, and you help us find ways to solve them."

- Joe Neal

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## Conclusion

Heniff Transportation's partnership with EBE Technologies has been a model of how long-term collaboration between a transportation company and a software provider can drive operational transformation.

From automating complex workflows to migrating to the cloud, Heniff has leveraged EBE's platform to stay ahead of the curve, improving efficiency and ensuring future growth. As Joe Neal aptly puts it, "It just works darn well."