



## TransEastern realizes 8:1 ROI in first year

### About Texas TransEastern

Texas TransEastern is an interstate petroleum products carrier based in Pasadena, Texas. It has 13 locations throughout Texas, Louisiana, Mississippi and Arkansas.

### The challenge

Texas TransEastern's invoicing process was a manual one that involved scanning multiple pages into a PDF, then manually extracting and reorganizing them by customer order. Staff spent the bulk of their time printing documents and sending emails to customers. They also had to physically search for documents in multiple locations because the information wasn't readily available online.

Billing customers was inefficient as well. Staff were unsure if invoices were received and payment was often delayed because of invoicing errors.

“



*EBE's imaging and workflow solutions have revolutionized the way we do business.*

Zach O'Quinn  
Controller,  
Texas TransEastern, Inc.

”

# RESULTS



**Realized an annual 8:1 ROI**



**Accelerated invoicing by 24 hours**



**Gained \$200,000 in cash flow per day**



**Saved \$80,000 in labor costs by reducing time looking for missing paperwork**



**Saved \$40,000 by eliminating phone calls to drivers about settlements**

## The solution

Texas TransEastern selected EBE's imaging and invoicing workflow solutions with rendition print capabilities.

With automated decision support, rendition billing and integration to Texas TransEastern's dispatch system, the company now manages the billing process by manually processing only those out-of-standard transactions. The application automatically gathers and sorts documents by bill-to or driver code, renders and generates the required billing documents, then electronically sends them to their customers.

Texas TransEastern's new streamlined process has drastically reduced the invoicing delays and errors they had experienced with their manual one.

---

***"EBE's support staff has been exceptional in every step of the process."***

– Zach O'Quin

---

## The future

Texas TransEastern is continuing its dedication to excellence, thanks to EBE's workflow solutions. To enhance the quality it provides to customers, the company plans to implement EBE's accounts payable and mobile capture solutions to improve its billing, settlement and driver retention.