



Bellavance reduces time-to-bill by 80%

About Bellavance Trucking

Bellavance Trucking is family-owned and located in Barre, Vermont. The company's primary focus is hauling granite on flatbeds across the U.S. and Canada. The company offers step deck, low bed, and refrigerated services with a fleet of 100-power units and 485 trailer units. They pride themselves as a business providing superior customer service.

The challenge

Because drivers couldn't submit proof of delivery documents from the road, Bellavance experienced significant billing delays. They sought a user-friendly solution that reduced time-to-bill while connecting with existing platforms. Electronically streamlining the shipping paperwork would greatly benefit the drivers, the customers, and the business.

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EBE's mobile capture is invaluable by reducing costs and improving efficiency. The reduction in our time-to-bill metrics is impressive. Same-day billing is a mark we plan to hit by year-end.

Ben Wilkens,
Director of IT
Bellavance Trucking

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RESULTS



Reduced time-to-bill by 80% to 3 days or less.



Saved \$50,000 per year with improved accounting efficiencies.



Reduced the amount of physical paperwork, needing less staff to process documents.



Able to process same-day payments for outside carriers.



Improved driver satisfaction, retention due to reduced settlement delays.

The solution

EBE's mobile capture solution and the app's ability to integrate into Bellavance's dispatch system significantly improved Bellavances' billing cycle. The EBE app provided drivers with an easy way to capture and submit paperwork from inside the cab. Office staff productivity increased by reducing time-consuming searches for missing paperwork and eliminating the labor associated with doc-typing and indexing every load. Fewer lost documents have meant quicker driver payments and improved driver satisfaction.

The support team at EBE has been great. They've configured the back-end functions as our operation evolves. I would recommend this tool to any organization looking for mobile document imaging.

– Ben Wilkens, Director of IT
Bellavance Trucking

The future

EBE continues to keep pace with Bellavance's growth and serves as a strategic partner to optimize Bellavance's operations.